

Security & Fire Systems

for major site and multi-site organisations



Design - Installation - Service Management & Monitoring

- Digital CCTV
- Access Control
- Intruder/Perimeter Systems
- Fire Systems
- Monitoring Systems
- Integrated Control
- ID Systems
- Networking/IP
- Biometrics
- ANPR
- Smart Cards
- Parking Systems
- Fibre/Copper Infrastructure
- Shared Facilities Usage Logging/Billing

Partner in Security



The 4 stages of partner evolution

Innovation - Trust - Empowerment



Nisacayah believes that a responsible commercial approach to the various environmental, social and ethical issues resulting from its activities is essential. This involves continuous improvement, the prevention of pollution and the minimising of adverse environmental impacts of our business, whenever and wherever practical. We are committed to integrating environmental management into our business activities.

This brochure was produced using 75% recycled fibre and 25% virgin fibre from sustainable sources. The inks use a vegetable oil base in place of mineral oil to assist in minimising the impact on the environment.



The Business

Niscayah embodies over 20 years' experience in UK & Ireland security and fire systems markets – delivering proven solutions for customers with large and multiple-site protection requirements.*

Niscayah is a £500m-plus, 6000-strong international organisation - the largest, independent global integrator wholly dedicated to the security and fire systems needs of medium- and large-sized enterprises.

Niscayah's business portfolio in the UK & Ireland now exceeds 12,000 customer sites. A number of key customers are blue chip, 'Top 100' organisations. The business established its market credentials with the retail banking/financial services sector in its early years.

Niscayah is proud of the retention of longstanding 'partner supplier' relationships (and a number of 'preferred supplier' accolades) with banking and other customers, built over the years as the business has evolved to expand into additional commercial, industrial, public sector and institutional markets.

Niscayah's strong customer retention record also reflects indicatively on its employee retention record.

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*In mid-2008 Niscayah was adopted as the new name for Bell Security Limited, established in the UK in 1986, and its parent, Securitas Systems AB. Niscayah is an independent company listed on the Swedish Stock Exchange.





The Technologies

We draw on a vast resource of proven solutions applications, twinned with an ability to identify new, innovative developments.

This derives from both our home-grown market expertise and the portfolios of our overseas sister companies. The degree of convergence (IT, communications, computing) now possible in security/fire systems technologies has led to our competencies as a systems integrator gaining increasing value in the world of 'multi-discipline' solutions spanning any or all of the following:

- Digital CCTV
- Access Control
- Intruder/Perimeter Systems
- Fire Systems
- Integrated Control
- ID Systems
- Networking/IP*
- Biometrics
- ANPR
- Smart Cards
- Wireless techniques
- Personal Attack
- Remote Monitoring/Diagnostics
- Integrating legacy systems

Niscayah has unrivalled access to, and can provide unrivalled choice from, a diversity of supply partnerships with the world's leading security and fire systems manufacturers.



* Our network/IP skills evolved from the pioneering role we initially played at the birth of 'real world' networked security systems solutions that have been deployed by the banks since the late 1980s.



The Client

In our day-to-day dealings with a site or property estate, one or more of these groups will be involved at some stage:

- End-user/occupiers (including Security/Facilities/Procurement/IT/Finance/HR managers)
- FMs and other third-party estates management intermediaries
- Main contractors/specifiers/consultants



Niscayah is proud of the retention of longstanding 'partner supplier' relationships.

We have long-recognised the variation in the demands and needs of these client groups. Our customer service resource can adapt to provide a matched response - in terms of both processes and personnel.



The Difference

Why choose Niscayah in a world where even security systems are presented by some with a surface gloss of 'plug-and-play' simplicity?

Niscayah brings to bear deep knowledge of the risk management dimensions relevant within its customers' operating environments. We understand the increasing importance of delivering solutions that mesh with broader aspects of enterprise control, in areas such as building/asset management, business continuity, IT security, HR policy.

Our customer support philosophy, identifying how we can add value, has evolved from the traditional 'design - install - maintain' model to a four-stage, 'evolutionary' concept: Analysis - Implementation - System Management - System Operation.

Niscayah understands that service is about performance; deliverables that can be measured and continually improved upon. To this end, we look to root our relationships in Service Level Agreements and Key Performance Indicators. This is driven by a strategic, systematic internal approach. We have invested in a service management centres approach where staff

provide help desk support, problem-solving, remote diagnostics/system management.

Centre and field engineering staff coordinate using the latest, productivity-enhancing mobile communications and web-enabled systems.

We are increasingly called on to interface with customers' online supplier management systems.

We are a new generation of supply partner: from surveying, pre-sales advice/financing, through to on-site quality and health & safety management, to the availability of support at a trans-national level via our International Customer Group. We are capable of making a greater difference in support of your operations.

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Our Mission

We are a company that makes the world safer by securing our customers' business



Our Vision

The preferred security partner - everyday, everywhere



Our Position

Security beyond expectations



Our Values

Innovation, Trust and Empowerment

